

Selected Financial Data – Bay Banks of Virginia, Inc.

Quarters ended: (in thousands except for per share and share amounts)	9/30/2013	6/30/2013	3/31/2013	12/31/2012	9/30/2012
BALANCE SHEET					
Assets	\$ 334,940	\$ 335,316	\$ 329,132	\$ 334,798	\$ 318,237
Loans	249,026	234,851	234,875	239,238	242,826
Deposits	271,964	271,175	267,695	275,175	268,005
Loans to deposits	91.6%	86.6%	87.7%	86.9%	90.6%
CAPITAL					
Common equity	\$ 36,640	\$ 36,111	\$ 36,793	\$ 36,585	\$ 28,025
Total equity to assets	10.94%	10.77%	11.18%	10.93%	8.81%
Tangible common equity to tangible assets	10.19%	10.02%	10.41%	10.17%	7.99%
Tier 1 Leverage Ratio	10.86%	10.76%	10.77%	10.93%	8.13%
PROFITABILITY MEASURES					
Interest Income	\$ 3,400	\$ 3,339	\$ 3,353	\$ 3,454	\$ 3,416
Interest Expense	688	713	774	830	851
Net Interest Income	\$ 2,712	\$ 2,626	\$ 2,579	\$ 2,624	\$ 2,565
Provision for Loan Losses	304	179	83	572	680
Net Interest Income after Provision	\$ 2,408	\$ 2,447	\$ 2,496	\$ 2,052	\$ 1,885
Noninterest Income	1,985	1,262	1,000	1,425	1,554
Noninterest Expense	3,546	3,418	3,283	3,115	3,120
Income before Taxes	\$ 847	\$ 291	\$ 213	\$ 362	\$ 319
Income Taxes	227	59	73	99	86
Net Income	\$ 620	\$ 232	\$ 140	\$ 263	\$ 233
Return on Average Assets	0.74%	0.28%	0.17%	0.33%	0.29%
Return on Average Equity	6.82%	2.55%	1.53%	3.26%	3.33%
Net interest margin	3.60%	3.51%	3.39%	3.63%	3.59%
Yield on earning assets	4.49%	4.45%	4.41%	4.75%	4.77%
Cost of funds	0.92%	0.97%	1.08%	1.12%	1.16%
PER SHARE DATA					
Basic Earnings per share (EPS)	\$0.13	\$0.05	\$0.03	\$0.10	\$ 0.09
average basic shares outstanding	4,817,856	4,817,856	4,813,812	2,610,856	2,610,856
Diluted Earnings per share (EPS)	\$0.13	\$0.05	\$0.03	\$0.10	\$ 0.09
diluted average shares outstanding	4,820,172	4,820,014	4,816,490	2,613,096	2,612,258
ASSET QUALITY					
Classified assets	\$ 15,369	\$ 13,797	\$ 14,073	\$ 14,306	\$ 17,701
Classified assets to Tier 1 capital + ALL	39.27%	35.82%	36.72%	37.54%	60.37%
Non-performing assets (excluding TDR's)	\$ 6,391	\$ 5,842	\$ 8,620	\$ 9,007	\$ 10,252
Non-performing assets to total assets	1.91%	1.74%	2.62%	2.69%	3.22%
Net charge-offs	\$ 309	\$ 231	\$ 142	\$ 816	\$ 683
Net charge-offs to average loans	0.51%	0.39%	0.24%	1.36%	1.14%
Loan loss reserves to non-performing loans	120.12%	119.75%	61.21%	52.83%	47.37%
Loan Loss Reserve to Loans	1.20%	1.27%	1.29%	1.29%	1.37%

For further information, contact Randal R. Greene, President and Chief Executive Officer, at 800-435-1140 or inquiries@baybanks.com.

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