



Bank of Lancaster President & CEO Austin L. Roberts, III (far left) and Lancaster/Middlesex Advisory Board Chairman David W. Cheek (far right) welcome new Advisory Board members (l to r) Michael W. Saunders; Dean R. Dort, II; and Ken Schmalenberger.

BANK OF LANCASTER WELCOMES NEW LANCASTER/MIDDLESEX ADVISORY BOARD MEMBERS

Bank of Lancaster welcomes its new Lancaster/Middlesex Advisory Board members, Dean R. Dort, II; Ken Schmalenberger; and Michael W. Saunders, each of whom will serve a three-year term. Bank President and CEO Austin L. Roberts, III states "Our Bank values the individuals who serve on all of our Community Reinvestment Advisory Boards; these are important community outreach programs which are of great value to our Company. Each Board member brings a unique perspective of community and business experience; and we seek and appreciate their input as Bank of Lancaster continues to be a leader of vision in striving to meet the financial needs of the communities we serve."

Dort is President of Global-Business Ventures, Inc. located in White Stone. His Company is a venture capital company which specializes in the formation of profitable "startups," holding positions in commercial enterprises in the U.S. and Europe. He is a retired Vice President International of Deere & Company, where for the last decade of his career his responsibilities included market development and sales of all John Deere machines and services in the former Soviet Union, Central Asia, Middle East, China and India. His education includes the Universities of Miami, Iowa and Virginia and he holds degrees in Psychology,

Political Science and Law. Active in our community, Dort is the former Vice Chairman of Christ Church School Board of Governors.

Schmalenberger is the co-owner of Norton's Yacht Sales, a full-service marina located in Deltaville. He holds his BS in Business Administration from Appalachian State University in Boone, North Carolina. A resident of Middlesex County for the past 28 years, he is active in his community and currently is the President of the Lower Middlesex Volunteer Fire Department; serves on the Middlesex Family YMCA Board and is Board Chair of Development; is a co-founder of the Deltaville Swim Team and serves as Head Coach; and is an active member of Zoar Baptist Church, where he serves on the Church Council, as a Deacon, Treasurer, and Chair of the Budget & Finance Committee.

Saunders is President & CEO of MDAssociates, Inc. located in Kilmarnock. His firm is a medical practice management firm that offers, among a variety of options, revenue cycle management, consulting, auditing, and new practice development to hospital and office-base physicians. He is a graduate of Virginia Commonwealth University with his BS in Accounting. Saunders is a Certified Professional Coder, a member of the American Academy of Professional Coders and the American Collectors Association.

Dort, Schmalenberger and Saunders join members Frank Burke, David Dew, James Goforth, Joseph Heyman, Billy Hudson and Jack Russell, all of whom are also serving three-year terms.

On behalf of Bank of Lancaster, Roberts also extended a warm thank you to L. J. Henley, III and Mark E. Saunders who recently completed their term on the Lancaster-Middlesex Advisory Board. "We have been most fortunate," Roberts stated, "to have community leaders such Jay and Mark serve on our advisory board. As community bankers, we have a commitment to provide products and services that our customers find of value; and our all of our advisory board members provide important counsel to us in these areas. We are very appreciative of these members who give of their time and their input to help us better serve the residents of Lancaster and Middlesex Counties."